

Bangladesh Hi-Tech Park Authority
Information & Communication Technology Division
Ministry of Posts, Telecommunications and Information Technology
ICT Tower, Agargaon, Dhaka, Bangladesh
www.bhtpa.gov.bd

Memo No: 56.02.0000.006.14.251.20-220

Date: 07/10/2020

Request for Qualification (RFQ) of Developer for Block- IV of Bangabandhu Hi-Tech City, Kaliakoir, Gazipur, Bangladesh

(International Competitive Tendering)

Background:

Bangladesh Hi-Tech Park Authority (BHTPA) established in 2010 under ICT Division, Ministry of Posts, Telecommunications, and Information Technology to establish Hi-Tech Parks/software technology park / incubation centre throughout the country to create sustainable business environment and promote Hi-tech industries in Bangladesh. Bangabandhu Hi-Tech City is the first Hi-Tech Park in Bangladesh. Total area of the Park is 355 acres. There are 6 (six) blocks in BHTC & BHTPA has already appointed two developers for developing Block-II, Block III and Block V under Public Private Partnership (PPP) Model. Meanwhile, land/ space has been allocated to the 39 reputed multinational and national IT/ITES/ Bio-tech organization . Details information is available in www.bhtpa.gov.bd

Request for Qualifications are invited from **Reputed Developer** (either individually or as consortium of companies), who have proven track record in Developing and managing Hi-Tech Park/science & technology Park/R&D center /Specialized Economic Zone/Export Processing Zones.

Bangladesh Hi-Tech Park Authority has developed an integrated master plan of Bangabandhu Hi-tech city and also conducted Independent study done by (a) Price Water House Coopers (PWC) and (b) Bangladesh University of Engineering & Technology (BUET) on Bangabandhu Hi-Tech City, information are available at: www.bhtpa.gov.bd.

Interested Developer may submit their RFQ for developing the Block-IV as described below:

Block-IV of BHTC	36 acres	Hi-Tech/ Industrial Zone and with all necessary off-site infrastructure such as internal road, substation, pump house and others required facilities.
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Objective:

The objective of the RFQ is to take feedback from the prospective Developer regarding eligibility criteria, details of PPP model, bidding parameters and evaluation methodology, nature of thrust activities etc., to be finally included in the final RFP. However, the Bangladesh Hi-Tech Park Authority has the right to accept or reject any suggestions (s). Authority's decision in this regard shall be final and shall not be called to question under any circumstances. It would be desirable that only those companies/firms, who prima facie have technical and financial strength to undertake this project, respond to this RFQ.

Scope of Work :

The selected Developer will be responsible for:

1. Planning, designing, financing, constructing, marketing, operating and management of the Block - IV of Bangabandhu Hi-Tech City for Emerging technology /IT/ITES/Bio-Technology/ Renewable energy/ R&D/ Hardware/ electronics manufacturing etc companies under master plan.
2. Contract period will be 35 years from the Appointed date (inclusive of Design and construction period).
3. Construction period will be 5 years.
4. Collection of revenue such as rentals from commercial lease and build up space etc. for a predetermined concession period.

Note: The detailed parameters of the project will be elaborated at the RFP stage.

Location of the project:

The BHTC, Kaliakoir is situated at Gazipur besides Dhaka-Tangail express way the land area of which is 355 acres. The complex is well demarcated by boundary wall. The Park has an excellent location with easy and well connection with road and rail with other places including seaports. The park is 25 km north from Hazrat Shahjalal international Airports, Dhaka.

Eligibility Criteria:

Interested national/international independent legal entities/joint ventures/consortium etc. meeting the following criteria may submit the RFQ.

Technical Criteria :

a) Experience in Developing and managing /operating complete/ part of the zone of a Hi-Tech Park/science Park/R&D park/Specialized Economic Zone/Export Processing Zones projects under a master plan, commensurate with the size and nature of proposed block of the Bangabandhu Hi-Tech City, Kaliakoir, Gazipur, Bangladesh.

b) In case of Joint Ventures, Consortium etc. the maximum numbers of partners/members allowed will be limited to three.

c) Lead member and technical member should have minimum 40% equity share. Members having share less than 10% will not be evaluated for eligibility criteria.

Financial Criteria:

a) Should have net worth of at least \$15 (USD) million. The financial solvency of the Developer should adequately support by document.

b) The financial solvency of the Developer should adequately be supported by documents. Three years audited financial statements (in case of JV/Consortium each partner will provide)

c) Should have gross revenues \$1(USD) million per annum from HTP/IT Park/STP/SEZ operations (excluding sale of assets) in the last three years evidenced in the financial statements.

Note : It is specially clarified here that aforesaid criteria is the minimum eligibility criteria and additional qualification filters may be introduced at RFP Stage.

Submission of RFQ :

The RFQ shall be accompanied with audited financial statements and evidence of experience like client certificate as mentioned above along with existing organizational details including certificate of incorporation, letter of association/JV agreement (if applicable) etc. In case of JV agreement individual members role and responsibility should be clearly mentioned.

A briefing meeting will be held on 25 October, 2020 at 3:00 PM. In the conference room of Bangladesh Hi-Tech Park Authority, 9th floor, ICT Tower, 14-E/X, Agargaon, Shere-e-Bangla Nagar, Dhaka-1207, Bangladesh or using online platform (ZOOM.US) . Interested developers must provide their email address before 24th October, 2020 at 4:00 PM for getting online meeting link and further information. (Please contact +8801744520946, email: rokibul@bhtpa.gov.bd)

Interested developers may send their RFQ to the office of the Managing Director, Bangladesh Hi-Tech Park Authority, Room: 1011, 9th floor, ICT Tower, 14-E/X, Agargaon, Shere-e-Bangla Nagar, Dhaka-1207, Bangladesh on 30th November , 2020 on or before 12.30 PM by hardcopy or email (email address: md@bhtpa.gov.bd)

The Authority reserves the right to accept or reject any or all application (s) and to annul the process at any time, without any liability and assigning any reason thereof.


Managing Director (Secretary)
Bangladesh hi-Tech Park Authority